

**OFFICIAL MINUTES
RINCON CITY COUNCIL
CALLED MEETING
Followed by
COUNCIL WORKSHOP
MONDAY, MARCH 16, 2014
COUNCILCHAMBERS
107 W. 17TH ST
6:30 PM**

Councilmembers Present:

Paul Wendelken
Scott Morgan
Christi Ricker
Reese Browher
Levi Scott Jr.
James Dasher

Present:

Ken Lee, Mayor
Wesley Corbitt, City Manager
Raymond Dickey, City Attorney
Wanda Hendrix, City Clerk - Minutes

The meeting was called to order at 6:40 PM by Mayor Lee.

Approval of the agenda:

Motion to approve: Councilmember Wendelken
Second: Councilmember Dasher
Vote: Unanimous

Executive Session:

1. Executive session to discuss personnel, pending litigation, attorney client privilege, and real estate.

Motion to approve: Councilmember Scott
Second: Councilmember Ricker
Vote by Council: Unanimous

Motion to return to meeting: Councilmember Morgan
Second: Councilmember Dasher
Vote: Unanimous

2. Follow the statutes of executive session, to put on file an executive session affidavit and resolution.

Motion to approve: Councilmember Morgan

Second: Councilmember Scott

Vote by Council:

3. Take any action that is needed on the items from executive session.

None

Old Business:

1. Approval of a Lease Agreement with Georgia Power for lighting services.

Remove item from the table: Councilmember Morgan

Second: Councilmember Wendelken

Vote: Unanimous

Wesley read information regarding the questions council had surrounding the lease agreement. He said council had the right to get out of the agreement with a 30 day notice. Councilmember Morgan asked why the city wouldn't purchase the lighting in lieu of leasing the lighting. Councilmember Scott asked what the city's cost was on the current lighting per year at the ballpark. Wesley said it would be \$24,332.00 down, and would take 7 years to break even on that amount with this lease. Wesley said management's recommendation was to accept this contract. Raymond said he had reviewed this contract and reminded everyone this was an estimate on the monthly amount.

Motion to approve lease agreement with Georgia Power at Macomber Park contingent upon the verification that the lights are photocell lights: Councilmember Browher

Second: Councilmember Dasher

Vote by Council: Unanimous

New Business:

1. Approval of contract with Retail Strategies

Mr. Dickey said the contract had been changed by Retail Strategies as requested by staff. LaMeisha said she had been dealing with Chuck Grant and he had language and information as request by the city attorney. LaMeisha said the references all provided information that the retail commitment had been met within 9 months. LaMeisha provided and shared information from the City of Hinesville. She reviewed the contract and mentioned portions of the contract regarding confidentiality considerations. Mayor Lee noted that the first year the financial obligation was \$50,000.00 then the next two years would be \$25,000.00 per year. He said he would like to see some type of a incentive for commitment. LaMeisha noted that after the \$50,000.00 council could cancel the contract, and that the incentive

would be to keep them on the next two years. Wesley said this would be less money than hiring someone on staff to do this because it would not be ongoing. She noted that Retail Strategies had handled Statesboro.

Councilmember Browher asked what type of qualifications their staff has such as experience, education, degrees, etc. LaMeisha said there was a lot of this information on their website. LaMeisha noted that they not only bring in new retail but also work with current retail doing retail coaching. Wesley noted that they also had big box strategies, trying to take businesses in other demographics and lead them to a fit in this demographic.

Councilmember Scott said if we hired someone to do this it would cost more and we would have additional work into it with the marketing costs and such.

Motion to approve: Councilmember Wendelken
Second: Councilmember Scott
Vote by Council: Unanimous

Adjourn:
Motion to adjourn the meeting: Councilmember Morgan
Second: Councilmember Dasher
Vote by Council: Unanimous

Council did not have a workshop

The meeting adjourned.

Ken Lee, Mayor

Wanda Hendrix, City Clerk